#### Joshua Newton

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## **Summary**

Current Clemson University Student with experience in both luxury retail and corporate purchasing. Interpersonal communication, problem solving, and multitasking skills for effective workplace communication and sales. Extensive understanding of how to close sales and gain new clientele.

#### **Education**

# BA in Japanese and International Business Clemson University, Clemson, SC

GPA: 3.75 (on a scale of 4.0)

Expected Graduation: August 2025

First Place Winner of the 2023 Clemson University Japanese Speech Contest

Phi Beta Kappa Honors Society Member

Business-focused classes:

- International Marketing Recipient of the Best Final Project Award
- Professional Selling 2nd Place in Group Sales Pitch Competition

## **Study Abroad**

Meiji Gakuin University, Tokyo, Japan (9/2023-8/2024) Trinity College, Dublin, Ireland (5/2025-6/2025)

## **Employment**

# **Purchasing Intern (5/2022-6/2022)**

# JTEKT North America Corporation, Greenville, SC

Designed a department-wide database in Microsoft Excel for all current and future purchasing projects in order to streamline the company's sporadically stored data during a 200 hour internship. Assisted in data collection and analysis through extensive communication with my coworkers and supervisors.

# Sales and Stone Setting Intern (12/2019-1/2020)

## Diamonds Choice, Inc., Greenville, SC

Made and designed a silver right-hand ring from scratch while assisting in the sales of wedding bands and right-hand rings.

## Language Skills:

• Upper Intermediate Level Japanese - reading, writing, and speaking